



MARIA MAKSOUD

B.Pharm. | Medical Representative – Pharmaceutical Sales

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Nationality: Syrian

Date of Birth: 03 March 2002

Marital Status: Single

Driving Licence: UAE (Own Vehicle)

Resident Visa: Valid until Feb 2028

OBJECTIVE

Pharmacist looking for a Medical Representative position. I have experience in pharmaceutical sales and building good relationships with healthcare professionals, and I am ready to help grow sales for a pharmaceutical company in the UAE.

EDUCATION

Degree

Bachelor of Pharmacy and
Pharmaceutical Chemistry

University

International University for Science
and Technology

Years

2020 – 2025

LANGUAGES

Arabic: Native

English: Fluent

WORK EXPERIENCE

Scientific Medical Representative

Aug 2025 – Jan 2026

Miamed | Damascus, Syria

- Promoted pharmaceutical products to pharmacy accounts, clinics, and hospital accounts across an assigned sales territory.
- Built and maintained strong relationships with healthcare professionals to support product promotion and drive sales achievement.
- Delivered product presentations to physicians and pharmacists, explaining medical indications, benefits, and usage guidelines.
- Applied territory management practices to follow up on customer needs, identify business development opportunities, and support achievement of sales targets.
- Familiar with customer relationship management (CRM) systems to track healthcare professional visits and account relationships.

SKILLS

- Medical Sales
- Pharmaceutical Sales
- Sales Targets
- Territory Management
- Healthcare Professional Relationships
- Product Promotion
- Customer Relationship Management
- Business Development
- Inventory Management
- Communication Skills
- Time Management
- MS Office
- Volunteer Work

REFERENCE

Basel Daood

Sales Supervisor, Miamed

[LinkedIn Profile](#)