Abdallah Emad Abdallah Kalila

SALES MAN with 2 years of experience

RIQQA , Dubai,UAE
Willing to relocate to any city or country
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Education:

- **Degree:** Bachelor's degree in Science, Faculty of Science, Al-Azhar University-Assiut. **(2018-2022)**
- **Major:**Chmistry and Zology department • **Grade:** Very good

Experience:

• **Job title:** Sales Man and Nutritional supplement Consultant **06/2025 – PRESENT**

• **Company name:Dr Nutrition for Supplement&Nutrition Branches**

- ♦ Assess customer health goals and recommend appropriate dietary supplement,vitamins
- ♦ Educate clients on the proper dosage,usage,instruction and potential benefits of nutritional product
- ♦ Maintain in depth knpwledge of supplement ingredient industry trends and health regulation
- ♦Achieve and exceed monthly sales target by upselling and cross- selling premium health product
- ♦ build strong customer relationship to ensure client retention and encourage repeat business

• **Job title:** Medical Riprisentative **01/2023 – 05/2025**

Company name: Safe Life Pharmacutical company

- ♦ Drive sales performance and achieve assigned sales targets within the designated territory
- ♦ Build and maintain strong long lasting relationshios with key healthcare professionals including doctors pharmacist and hospital staff
- ♦ Deliver compelling presentations and product scientific knowledge to medical professionals
- ♦ Analyze market trends and competitor activiteis to identift new business opportuniti
- ♦

Online Courses and wprkshop:

• Catering course for Hotels	07/2024
• HACCP Training course	07\2024
•Food Receipts Course	07/2024
•ISO22000 for food safety manegment	04/2024
• Quality Manegment system(ISO/9001)	04/2024

UAE Driving Lisence:

Available

Computer skills:

- ❖ Handled Microsoft office applications (Word-Excel-Power point).

Language skills:

• **English:** Level B1 • **Arabic:**Level C2

Qualification &Skills

- Excellent communication,negotiation and interpersonal skills

-proven track record of meeting or exceeding sales targets

-strong commitment to ethical sales practices and compliance regulations

Personal Data:

-Date of Birth:16/9/2001 -Marital Status:Single

-Nantionality:Egyptian

Attachments and certificates are upon on request